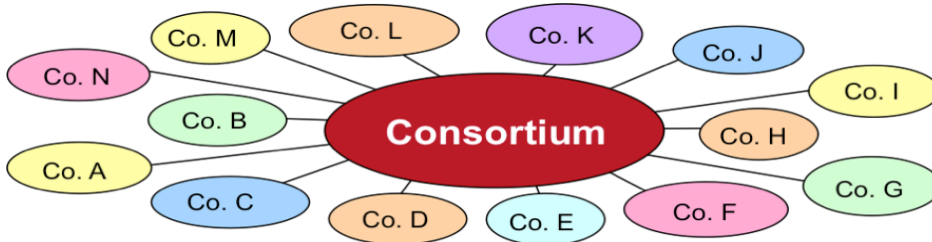


# Business Consortiums

*Learning Together How to Compete and Win*

**Consortium:** A structured group of non-competing organizations with a commitment to attain World-Class business performance through workforce engagement and aggressive, continuous improvement of business processes.



HPC consortiums have been profiled in *Leveraged Learning Networks* by the MIT Sloan Management Review

A Goal of each CONSORTIUM is to cut through the rhetoric (Lean, Six Sigma, Supply Chain Management, etc.), move beyond simply using improvement tools, and instead identify better ways to sustain the gains and improve the members' competitive positions by fully engaging the talents of the leadership and associates in each member company. Positive energy from the group helps to maintain momentum and address barriers.

High Performance Solutions' first consortium has operated for almost two decades. The benefits (quality, productivity, revenue) from consortium collaboration have enhanced members' industry competitiveness to thrive and win — even during unstable economic conditions.

## Benefits to Consortium Members

- Shared best practices, shared knowledge, shared skill sets, shared training, and accelerated learning
- Improved bottom line by sharing kaizen/CI development costs
- Help from seasoned practitioners acting as mentors, coaches and facilitators
- World-class business resources library
- Tailored workshops, in-house training and implementation
- Special Interest Groups (SIGs) for R&D initiatives
- Intelligence about what is happening in global industries
- Identified “best practice” sites for benchmarking collaboration
- Website to optimize knowledge exchange within the Consortium
- Network with other consortiums to accelerate member learning

## Consortium Functions

- Lean Enterprise Assessments
- Board Meetings to Chart Courses and Collaborate on Possible Solutions
- Special Interest Groups (SIGs)
- Shared-Cost Coaching / Training
- Tailored Learning Programs

Members' Goal = Sustainable Top 20% Industry Position

